



**Canterbury**  
Timber Windows & Doors



**HOMEVIEW**  
TIMBER WINDOWS & DOORS

[www.windowsanddoors.build](http://www.windowsanddoors.build)

## Area Manager

Reporting to the Sales Manager and based at our sales branch in Hallam, we are looking for a dynamic Area Manager to drive the strategic development and growth of large customer base in the Melbourne metropolitan area.

The successful candidate will have a proven sales record, ability to manage key account customers and actively seek new business, be goal oriented and have a drive to achieve the company's objectives for sales, profit and growth.

Lateral thinking, excellent communication skills and the ability to manage time effectively and efficiently are all key attributes for this role, as is a dedication to providing total customer service and exceeding customer expectations. A background in selling is essential and experience in the building products (specifically windows and doors) or similar technical industry will also be preferable.

Key account management and/or at least two years of business to business selling experience is essential. An attractive salary package, including a fully maintained company vehicle and mobile phone, will be negotiated based on skills and experience. A generous commission structure is also in place and work base is flexible.

To apply, submit your letter of application together with your resume and details of three referees. For more information about the Southern Star Group visit our website at [www.windowsanddoors.build](http://www.windowsanddoors.build)



SOUTHERN STAR

### VICTORIA

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Southern Star Windows  
Showroom  
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